

INCOTERMS® 2020

BREAKDOWN OF RESPONSIBILITIES & CHARGES BETWEEN BUYER & SELLER

SERVICE	Any Transit Mode		Sea/Inland Waterway Transport				Any Transit Mode				
	EXW	FCA	FAS	FOB	CFR	CIF	CPT	CIP	DAP	DPU	DDP
	EX WORKS	FREE CARRIER	FREE ALONGSIDE SHIP	FREE ONBOARD VESSEL	COST & FREIGHT	COST, INSURANCE, FREIGHT	CARRIAGE PAID TO	CARRIAGE INSURANCE PAID TO	DELIVERED AT PLACE	DELIVERED AT PLACE UNLOADED	DELIVERED DUTY PAID
EXPORT PACKING	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
LOADING AT POINT OF ORIGIN	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
INLAND FREIGHT	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
ORIGIN PORT CHARGES	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
FORWARDING FEE	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
LOADING ON AIR/OCEAN CARRIER	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
AIR/OCEAN FREIGHT	BUYER	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
INSURANCE						SELLER		SELLER			
DESTINATION TERMINAL CHARGES	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER
DELIVERY CHARGES TO FINAL DESTINATION	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER
IMPORT CUSTOMS DUTIES AND TAXES	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER

This chart is designed to provide a basic level of understanding of the Incoterms | 2020 Rules published by the International Chamber of Commerce (ICC).



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THERE IS MORE TO A CUSTOMHOUSE BROKER THAN JUST A CUSTOMS ENTRY...